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# COMPANY PROFILE

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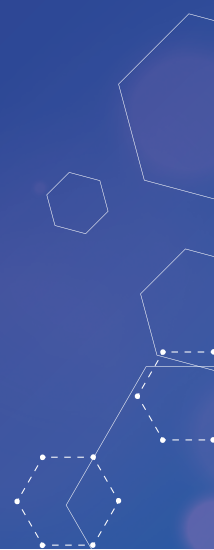
Innovative, growth-oriented managed IT services  
backed by a world-class team committed to  
customer service excellence



Connect with us:

[www.omegasystemscorp.com](http://www.omegasystemscorp.com)

 (610) 678-7002 |  [connect@omegasystemscorp.com](mailto:connect@omegasystemscorp.com)



# Meet Omega Systems

As a multi-award-winning managed service provider (MSP) and managed security service provider (MSSP), Omega Systems is passionate about delivering the security and compliance expertise today's businesses need alongside the responsive and reliable managed IT support they deserve.

Omega's service-driven IT solutions are designed to help customers leverage technology to fuel efficiencies, mitigate risk, and empower growth and success. We support that commitment by injecting trust, innovation, and service excellence into every engagement.

## Premier MSP/MSSP in Northeast US Serving 50 States Nationwide

Omega Systems serves a diverse customer base across the US & internationally and has offices strategically located across the Mid-Atlantic and Northeast:

- New York
- New Jersey (2)
- Pennsylvania
- Connecticut
- Massachusetts



Headquarters  
Reading, PA

## Facts & Figures

Founded in 2002, the Omega Systems team, comprised of industry and technical experts, continues to grow in IT expertise, bench strength, outreach and customer satisfaction.

97.7  
CSAT SCORE



### 20+ Years in Business

US Locations in PA, NY, NJ, CT, MA  
& Global Customer Reach

### 175+ Employees

~70% Customer-Facing  
Technical Resources

### 850+ Customers

25K End Users Supported  
Still serving first customer

## Our Leadership

Delivering an best-in-class service experience starts at the top, with customer-focused senior leadership. From small, local nonprofits to multi-national corporate enterprises, our quality of service remains the same – because it's focused on you.

### NextGen Managed IT, Cloud, Cybersecurity & Compliance Services

“Who says you can't be innovative in the MSP space?! I not only think you can but see it as our obligation to our customers to continue pushing the envelope and to move at a pace faster than the rest. This is what leadership in the industry looks like.

I'm incredibly excited to make this evolution a reality for our customers and to keep driving innovation at Omega Systems as it's all part of our continued commitment to delivering a superior and satisfying customer experience unparalleled by other MSPs.”



Omega Systems' CEO, Mike Fuhrman

## Executive Management

Our senior leaders are not only responsible for their team's performance, but are committed to keeping a pulse on what's important to our customers throughout all stages of the engagement, ultimately ensuring our services and solutions are designed to address the challenges facing modern businesses as well as flexible and scalable to support goals for future growth and achievement.



**Ben Tercha**  
Chief Operating Officer



**Jeff Egol**  
Chief Financial Officer



**John Stroili**  
VP of Sales



**Greg Smith**  
VP of Corp Development

For additional information on our executive team and founding members, visit our website:  
[www.omegasystemscorp.com/company/leadership](http://www.omegasystemscorp.com/company/leadership)

## Recognition Worth Noting

Omega Systems consistently ranks among the industry's leading MSP and MSSPs across the US and worldwide. Year after year, the prestigious awards earned by our team recognize what matters – service innovation, market responsiveness, business growth, leadership achievements, and an unwavering commitment to customer service excellence.



Channel Futures.  
Leading Channel Partners Forward  
**MSP 501**

### How We Help Our Customers

- Alleviating or aiding the burden of managing and maintaining IT in-house
- Mitigating escalating cybersecurity risks and safeguarding sensitive data
- Streamlining the IT compliance management process to help meet growing regulatory requirements
- Migrating and modernizing cloud operations to enable increased efficiency and reduce capital expenditures
- Effectively managing IT budgets with predictable, transparent pricing that eliminates nickel-and-dime costs and focuses on real value
- Making technology a competitive differentiator – rather than a deficiency

#### Richards Manufacturing



....With Omega Systems, everything makes sense. They do what they say they're going to do – and that's a lot more valuable than it might sound. I would highly recommend them to other companies looking for a trustworthy MSP.

**Pasquale Cirullo, Vice President of IT**

#### Bornite Capital



...Whether our team needs rapid assistance, proactive guidance or just a sounding board, the team at Omega is always available to us.

**Marcelo Queiroz, COO/CFO**

#### CohnLifland



... They (Omega) give us the confidence we need to ensure that both our and our clients' sensitive information is protected and that we have the technology and support we need to maintain our daily legal operations.

**Richard Schnoll, Managing Partner**

## Our Services & Our Commitment

Whether you're looking to outsource your IT functions, augment your existing staff, or benefit from our specialized industry expertise, Omega Systems customers gain access to best-in-class technology – delivered by a best-in-class team.



*Omega Systems maintains compliance with SOC 2 Type II requirements through annual on-site audits. This independent attestation provides evidence that a service organization maintains a high level of information security and ensures sensitive information is handled responsibly.*

### Cybersecurity Services

- + Managed Cybersecurity
- + Managed Detection & Response (MDR)
- + Vulnerability Assessments
- + Endpoint Detection & Response (EDR)
  - + Automated Moving Target Defense
- + Cyber Awareness Training
- + Zero Trust Security (ZTNA)

### Managed IT Services

- + 24x7 Managed IT Support
- + NOC & Escalation Services
- + Co-Managed IT

### Cloud Services

- + Private Cloud Services
- + Public Cloud Management
- + Backup & Disaster Recovery
- + Unified Communications
- + SOC 2 Certified Data Center
- + Multi-Cloud Connectivity

### IT Compliance Services

- + Managed IT Compliance
- + IT & Security Risk Assessments
- + Data Discovery & Classification



### Technical Project Services

### IT Productivity Consultation

### Industry-Focused IT Solutions

## Vertical Market Expertise

Omega has deep experience working closely with SMB and mid-market enterprises across a wide variety of industries, including:

- Financial Services
- Banking
- Local Government
- Manufacturing
- Healthcare
- Life Sciences
- Professional Services
- Nonprofit



**Our services and infrastructure meet or exceed standards from regulators.**

SEC | FINRA | CMMC | NIST | PCI DSS | FDIC GLBA | FISMA | DoD | DISA | Hitrust | HIPAA

## Flexible “Smart” IT Service Packages

Leverage award-winning IT MSP/MSSP services that drive value to your business and prioritize innovation, agility, and the customer experience. All ‘Smart’ solutions are designed to be customized for maximum flexibility.

### Managed IT Services

#### ★ **Smart Support** - Managed IT Support

This service offers proactive solutions to enhance your IT strategy. Continuous maintenance and network monitoring guarantee smooth operations around the clock, while our Service Desk is accessible 24/7 to address urgent issues and unexpected downtime.

#### ★ **Smart Response** - NOC/Escalation Services

Going beyond basic network monitoring, Smart Response emphasizes ongoing alerting and Priority 1 response to maintain the functionality and security of your network. It involves triaging and investigating critical IT problems and creating tailored escalation plans that match your preferences and resource requirements.

#### **IT Consulting & Project Management Services**

Complete IT projects on time and on budget with our expert IT consulting and support. Whether you’re upgrading your infrastructure, relocating to a new office or completing a proprietary project, we can assist your team from start to finish by designing an effective strategy for implementation.

#### **Co-Managed IT Services**

Effectively augment your in-house team with additional resources, expertise, and bandwidth. Omega Systems can provide the supplemental services your team needs to manage a challenging workload and drive progress.

### Cybersecurity Services

#### ★ **Smart Secure** - Managed Perimeter Security

Gain robust, multi-layered protection to help defend against modern cyber threats. Our Smart Secure service includes next-generation perimeter security, advanced monitoring and alerting, data loss prevention, and expert vCISO advisory. This fully managed security bundle helps ensure comprehensive protection of your environment, letting you concentrate on your core business tasks.

#### ★ **Smart Guard** - Managed Detection and Response (MDR)

Smart Guard integrates advanced threat monitoring and intelligence with SIEM logging, SOAR automation, and 24x7 incident response from our internal Security Operations Center (SOC), providing customers with a single pane of glass through which to assess and manage their security program.

#### **Additional Cybersecurity Services**

- Vulnerability and IT Risk Assessments
- Endpoint Protection & Response (EDR) + Automated Moving Target Defense (AMTD)
- Cyber Awareness Training
- Enterprise Password Management

## Compliance Services

### ★ **Smart Comply - Managed IT Compliance**

Through Smart Comply, our team of experienced vCISOs collaborate with your business to optimize compliance procedures and meet growing standards from regulators, investors, boards & other stakeholders. Utilizing data discovery technology, IT assessment benchmarking and ongoing advisory, our compliance services help reduce risk, strengthen security measures, and develop or improve your ongoing regulatory compliance strategy.



## Cloud Services

### ★ **Smart Host - SOC 2 Certified Private Cloud**

Smart Host delivers the customized, secure, high-performance environment required to power your business-critical operations. Unlike other providers, we own, operate, maintain and certify our cloud infrastructure – acting as your single source for accuracy, accountability, security and compliance.

#### **Public Cloud Services**

Our knowledgeable and experienced cloud consultants can help you optimize, maintain and secure your public cloud environment while providing cost savings and improving process efficiency. We have expertise supporting Microsoft 365, Azure & Entra ID environments as well as Google Workspace and AWS.

#### **Microsoft 365 Licensing & Security Bundle**

Fuel your collaboration efforts with 365 licensing agreements tailored to your needs. Plus, gain additional security with a bundled package including advanced email security, phishing-prevention, MFA & identity governance.

#### **Secure Multi-Cloud Connectivity | Powered by Cloudpath**

Cloudpath delivers reliable, secure, streamlined connectivity to public clouds and SaaS applications, ensuring ultimate flexibility and scalability for businesses managing modern workforces across various remote locations, physical offices and data centers. This next-generation network connectivity solution integrates high-speed Internet, site-to-site LAN and direct cloud access to more than 200+ service providers (including AWS, Azure/Entra ID, Google Cloud, etc.) backed by a 100% uptime guarantee.



We're ready to help you conquer your IT challenges.  
**Schedule your consultation today!**



Get In Touch

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